

## Suggested Reading List

# *“25 Good Ones”*

You Can't Teach a Kid to Ride a Bike at a Seminar (provided with course materials)	David Sandler
Mastery	George Leonard
Getting to Yes	Fisher, Ury and Patton
The Trusted Advisor	David H. Maister, Charles H. Green & Robert M Galford
Good to Great	Jim Collins
The Complete Idiot's Guide to Clear Communication	Kris Cole
NLP at Work	Sue Knight
Failing Forward	John C. Maxwell
The Truth About Burnout	Maslach and Leiter
The Life We Are Given	Leonard and Murphy
Shut Up, Stop Whining & Get a Life	Larry Winget
Managing Change and Transition	Harvard Business School Press
Compensating the Sales Force	David J. Chichelli
Breaking the Pattern	Charles Stuart Platkin
First Break All the Rules	Buckingham and Coffman
Effortless Mastery	Kenny Werner
Think and Grow Rich	Napoleon Hill
Topgrading	Bradford Smart
Positive Personality Profiles	Robert A. Rohm
Romancing the Room	James Wagstaffe
Drawing on the Right Side of the Brain	Betty Edwards
13 Fatal Errors Managers Make	W. Steven Brown
The Big Moo	Seth Godin